



Pre- Bid Meeting for

TENDER DOCUMENT FOR OPENING AND RUNNING A “24X7 PHARMACY” IN THE PREMISES OF ALL INDIA INSTITUTE OF MEDICAL SCIENCES, VIJAYPUR, JAMMU FOR SUPPLY OF MEDICINES / SURGICAL CONSUMABLES /IMPLANTS /ORTHOTIC AND PROSTHETIC DEVICES . . . ETC. TO AIIMS, JAMMU AND PATIENTS AGAINST VALID PRESCRIPTIONS/REQUISITIONS OF AIIMS DOCTORS AT APPROVED DISCOUNTED RATES

Sub: Pre-bid meeting held on 11th November 2024 at 11:00 Hours onwards in the Committee Room, Procurement Section, AIIMS Jammu pursuant to Tender for Opening and running a 24X7 Pharmacy.

Minutes of Meeting

A pre-bid meeting was held on 11th November (Monday), 2024 at 11:00 Hours and onwards in the Committee Room, AIIMS Jammu, 184120, to discuss and clarify the queries of representatives of various prospective bidders Tender for Opening and running a 24X7 Pharmacy floated on CPP Portal vide tender ID No 2024_AIMSJ_776624_ dated 28 Oct 2024.

The following representatives from AIIMS Jammu attended the meeting:

S/ No.	Name & Designation
1	Prof (Dr) Shakti Kumar Gupta ED & CEO, AIIMS, Vijaypur, Jammu
2.	Lt. Gen. Sunil Kant Medical Superintendent, AIIMS, Vijaypur, Jammu
3.	Sh. Jatinder Goswami Financial Advisor, AIIMS, Vijaypur, Jammu
4	Sh. Shukul Chopra Accounts Officer, AIIMS, Vijaypur Jammu
5.	Dr. Sonia Shinde Mahajan Assistant Professor & In-charge, Department of Pharmacology
6.	Sh. Narinder Singh Procurement Officer, AIIMS, Vijaypur, Jammu



The following bidders/vendors attended the pre-bid meeting:

S/ No.	Name of an authorised representative of the bidder/vendor	Name of Firm
1	Mr Mannan Dua	Dua
2	Mr Raja Shafayat Ahmed Shok	Mediquad Healthcare
3	Mr Sandeep Gupta	Shreyas Pharma
4	Mr Vijay Singh	VEE ESS TRADERS
5	Mr Kunal Gupta	M/s KS Pharma, Samba.
6.	Mr Dinesh Gadhvi	Muri Remedies Jamnagar Gujrat
7.	Mrs Ritvik Mahajan	Mahajan Medical Agency, Jammu
8.	Mr. Praveen Gupta	Mahajan Scientific and Surgical, Jalandhar (Pb)
9.	Mr. Sourabh Jandal	Lovely Medicos, Jammu
10.	Mr. Virck Talwar	Net Shop Pharmacy LLP Jammu
11.	Representative NACOF	NACOF, Trikuta Nagar, Jammu
12.	Mr. Sudhir	Speciality Pharma Trikuta Nagar Jammu
13.	Mr. Yusuf Saini	Representative of Access Hospital Supply Solution
14	Representative of South Delhi Pharma	South Delhi Pharma Green Park South Delhi
15	Repetitive of Sharma Medicos Vijaypur	Sharma Medicos Vijaypur
16	Representative Mahajan Phamacolic	Mahajan Phamacolic Shastri Nagar
17.	Representative of Medico Chemist and Druggists	Medico Chemist and Druggists, City Chowk Jammu



ALL INDIA INSTITUTE OF MEDICAL SCIENCES, VIJAYPUR, JAMMU- 184120

(A Central Autonomous Body under PMSSY, MoH&FW, Government of India)

Point wise queries received from the bidders/vendors on the by hand and through email are as follows:

Tender Page No.	Tender Content	Question/Request	Reply
Page 2	The Executive Director AIIMS, Vijaypur, Jammu invites Tender for opening and running a "24x7" Pharmacy" in the premises of All India Institute of Medical Sciences, Vijaypur, Jammu for supply of Medicines /Surgical Consumables/ Implants/ Orthotic and Prosthetic Devices. etc. to patients only against valid prescriptions/ requisitions of doctors of AIIMS, Vijaypur, Jammu, at approved discounted rates.	Whether medicines can be provided to patients having prescriptions from outside AIIMS Jammu?	No. medicines can be dispensed only against prescription of AIIMS Jammu
Page 9 & Corrigendum		Sale of medicine can be done for non-AIIMS/ Staff of AIIMS/ Patients' attendant?	Only to AIIMS Jammu and patients against valid prescriptions/ requisitions raised by doctors of AIIMS Jammu
Page 4 & 13	Performance Bank Guarantee (PBG)	i) In performance guarantee, there is issue in commas. Please revise for documentation purpose.	PBG shall be Rs 1,00,00,000/-
		PBG is very high	No change
		kindly change the amount of PBG to Rs 50,00,000/- (fifty lakh) so that genuine participants can participate which will be help the tender process to wipe out companies which are fraud	No change
Pages 5 & 6	Valid licenses	Documents to be submitted under the valid licenses as per state drug controller	Sale licences as per respective state drug controller
Page 9	Rent: The space for shop will be provided by AIIMS, Jammu on monthly CPWD rates	Locality	On back side of Night Shelter in North campus
		What is approx. rent	As per CPWD rates
Page 9	Staff: Selected bidder shall be responsible for making available adequately qualified staff in sufficient numbers in the shop as per the provisions of Drugs and Cosmetics Act, 1940 & Drugs and Cosmetic Rules 1945 made thereunder	Request for allotment of staff (manager) on payment basis	Not agreed
Page 10	Annual turnover: That the bidder must have at least three-year experience of operating a pharmacy and should have an annual turnover of Rs. 2 crores	Annual turnover of 2 crores is for the last financial year or is it average of the last three financial years	Annual turnover of Rs 2 crores for the last three consecutive financial years
Page 10 & 11	Income Tax Return (ITR): Copies of the IT return of three financial years is to be furnished	Whether to submit ITR of last three financial years or of any two financial years within the last five years	Last three consecutive financial years i.e. 2021-22, 2022-23 and 2023-24



Page 10	Site: Prospective bidders are advised to visit the site earmarked for 24x7 Pharmacy in AIIMS premises before pre-bid meeting.	- What is approx space	376 square feet
		- How many shops in hospital	One
		Space allotted is too less	No change
		- Request for godown type space	No provision of such space, to be managed by concerned bidder
		Storage permission/ staff accommodation	No provision of such space, to be managed by concerned bidder
Page 11 point 2 C	Original copy of Integrity Pact on Non-Judicial Stamp Paper worth ₹ 500	Please add integrity pact	Format for 'Integrity pact' attached as Annexure
Page 12 Para 2	List of Name of the Organizations and their contact details where the same nature of Items have been previously supplied by bidder to any INI/ Government Hospital/ Institute/PSU's/Other reputed Institutions in India in the Last Three Financial Years (FY 2021-22,2022-23 and 2023-24) must be submitted. If any Bidder will not submit the list of the above information with respect to the items asked in this Tender document of the requested FYs, their bid is liable for rejection.	If an organization with 20 years of pharmacy experience but no record of supplying to the specified organizations are eligible to apply	Not agreed upon
		- Request to insert a clause for relevant experience proof of running a pharmacy in any Government Medical College run Hospital of minimum 750 beds anywhere across India for a period of minimum 5 years	Not agreed upon
Pages 12	Earnest Money Deposit (EMD): The bidders are required to submit their EMD amount of Rs. 60,00,000/- (Rs. sixty lakhs only) exclusive of GST, in the name of "Executive Director, AIIMS, Vijaypur, Jammu" in the form of Fixed Deposit Receipt /Bank Guarantee issued by a Scheduled Indian Bank	Clarify whether MSMEs are exempted from EMD	As per rules
		Can EMD be submitted in the form of Bank Guarantee	Yes
		As per tender value of 20 crore for 24 months, EMD and PBG amounts are very high	No change in the value of EMD and PBG
		to kindly change this amount to 1,00,00,000/- (1 crore)	No change
Page 13	Annexure A: Copy of Declaration of bidder as per Annexure – A, duly signed.	It is blank	Declaration of the Bidder document is attached as Annexure A from page nos. 20-21 of the tender document
Page 13	Duration of contract: The contract shall initially be for a period of two years from the date of the signing of contract. However, strictly on the basis of the satisfactory performance it may be extended further one year at a time at the sole discretion of the Executive Director, AIIMS, Vijaypur, Jammu on the same terms	To increase from 2 years to a minimum of five years as the PBG amount is huge	Not agreed upon



	and conditions.		
Page 14 Point 5.0	Financial Bid: The discount offered will have to be more than 30% of MRP, in any case for vendors to be eligible for the bid and prominently displayed in bold on all items across the board, to be sold at the pharmacy in the space provided by AIIMS.	Request for decrease in minimum discount - Separate BOQ for items which are under DPCO - Flat discount not possible on all items. - 30 % discount possible as some items (onco/surgical items/food items/DPCO) have 7 % margin - Whether discount can be given category wise: Medicines, Surgical/ consumables, Implants, Food items, RC, DPC Drugs	Not agreed upon Quantity of medicines will increase/decrease as per the requirement Not agreed upon
Page 14 Point 5.1	Percentage discount will become applicable on the MRP mentioned and will be inclusive of GST etc. No taxes of any kind would be levied on the discounted price. The MRP on the products should be the prevailing MRP on same goods available in the market at a particular point of time.	whether the 30% discount applies to the pre-tax MRP or is inclusive of tax	30 % discount is inclusive of GST
	Medicine List	Medicine name should be generic as per Govt guidelines	The medicines may be prescribed by generic names by AIIMS doctors and the same will be dispensed by the pharmacy as per the stock available and as approved by the Monitoring Committee.
	Bidders have to submit the bids offline by uploading all the requisite documents through above mentioned websites.	We request for online (C.P.P.P.) submission of Bid, as per government guideline	Not agreed
		IPD Bills/ How to collect payment from IPD patient under AYUSHMAN PROJECT?	As per the Ayushman Bharat guidelines
		No. of days for takeover of pharmacy operations after approval of tender	Within 30 days
		Whether after the tender will other pharmacies (eg Amrit) also operate in the campus	Yes, other pharmacies will continue to function

It is also proposed to extend the bid submission end date from 26/11/2024 by at least 15 days for maximum participation of bidders.



Saind

Signature of Chairman of the Committee

Arthand

Medical Superintendent Please

E.D. and CEO Please

Approved
SK

As the ^{last} date of bid submission is tomorrow
12/12/2024, it is requested to extend the date
by 7 days i.e. 19/12/2024.

Saind
11/12/2024.

Approved

Ar
11/12/24

CORRIGENDUM NO - 03

Subject: Tender document for opening and running a "24x7 Pharmacy" in the premises of All India Institute of Medical Sciences, Vijaypur, Jammu for supply of Medicines / Surgical Consumables /Implants /Orthotic and Prosthetic Devices . etc. to AIIMS, Jammu and patients against valid prescriptions/requisitions of AIIMS doctors at approved discounted rates

REFERENCE NO: NIT No. AIIMS/JMU/Empanelment/RC/1 dated 28th October, 2024 and Tender ID 2024_AIMSJ_776624_1 dated 28th October, 2024

All Concerned are informed that the following amendment may please be made in the Tender documents:

CRITICAL DATE SHEET (REFERENCE PAGE No 03 TENDER DODUMENTS)

Sr. No of Critical date sheet at page No 02 of tender documents.	Schedule of critical date sheet	For date, time and day (Old Schedule as per tender documents)	Read date, time and day (Revised/fresh schedule)	Remarks
7.	Bid submission end date	12/12/2024 Time: 17:30 Hrs. (Thursday)	20/12/2024 Time: 17:30 Hrs. (Friday)	For info of all concerned.
8.	Date and time of opening of technical bids (Cover-I)	13/12/2024 Time: 11:00 Hrs. (Friday)	21/12/2024 Time: 11:00 Hrs. (Saturday)	
9.	Date of Opening of Financial bids (Cover-II)	20/12/2024 Time: 11:00 Hrs. (Friday)	27/12/2024 Time: 11:00 Hrs. (Friday)	

In view of the above all concerned bidders are requested to follow the revised schedule (Critical date sheet) of the tender documents as stated above.

खरीद प्रमुख
PROCUREMENT OFFICER
AIIMS, VIJAYPUR, JAMMU
 अखिल भारतीय आयुर्विज्ञान संस्थान, विजयपुर जम्मू-181120
 All India Institute of Medical Sciences, Vijaypur, Jammu-181120